

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

STREETSIDE LOCATION ON MAJOR STREET!

100% ASSOCIATE RUN! FANTASTIC SIGNAGE!

35+ NEW PATIENTS PER MONTH!

LISTING # 18-531 PRICE \$: \$399,000 OBO A/R'S: Negotiable

LOCATION: Brea Est. 2016 POPULATION: mixed - upper

DESCRIPTION: # of Ops: 5 # Not Plumbed: Sq. Ft. 1600

Lease X Own Option/Renew 1 x 5 Yrs. Remain 3 \$/Month \$3,950 total

Office Hours	M	T	W	TH	FR	SAT	SUN
staff		9-6	9-7	9-6	9-6	closed	closed

STAFF Front: 3 Salary: \$28 / \$22 / \$15 Will Stay Y

Back: 1 Salary: \$22 Will Stay Y

Other: 1 Associate Salary: \$700 or 25% Will Stay

PATIENT PROFILE:

% Group 5-10 Yrs: 7% 11-19 Yrs: 18% 20-49 Yrs: 41% 50-75+: 34%

% Reimb Cash 76% Idemn PPO 10% Plans

Medical 12% Cap 2% Avg. Cap \$800

%Revenue Restorative 30% Crown & Bridge 36% Endo 6% Perio 19%

Oral Surgery 7% Prosthetics 1% Ortho Implant 1%

Procedures referred out:

PRACTICE STATS: *(Need to verify with Buyer Audit) (approx)

Active Charts 2,500+ # of Recalls per month*

of New Patients per month* 40+ Total # of New Patients YTD* 434 as of 11/30

Any one referral source account for more than 10% of practice revenue? Yes No

Does practice employ a hygienist? no Number of days % of Gross

FINANCIAL: (Need to verify with Tax Returns and Financial Information by Seller)

2015 2017 \$406,882 2018 \$495,914 Current YTD \$293,921 as of 6/30

EQUIPMENT:

Chairs 5 Hygiene Avg. Age Newer

X-Rays 2 digital Pano yes Other

Special Equip owned: Laser Intraoral Camera Yes Other

Is the practice computerized? Yes Type of Software: Easy Dental

COMMENTS: Seller downsizing to focus on main offices. Beautiful buildout and fantastic demographics! Massive street signage. Seller motivated to make a sweet deal ASAP! Mostly cash/ppo. Near major retail areas and 57 freeway.

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REGISTRATION AGREEMENT – CONFIDENTIALITY

IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525

In consideration of **FIRST CHOICE PRACTICE SALES INC.**, hereinafter called **FIRST CHOICE**, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. **I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.**

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from date hereof, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$12,500, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

Listing No. 18 – 531

Location Brea

Accepted and Agreed to:

Signature

Agent

Print Name

Print Name

Date

Date

Address

P. O. Box 8445
Newport Beach, CA 92660
(949) 548-4559

City Zip

Phone (Circle One: Mobile/Home/Business)

E-mail Address

Any additions or deletions to this page other than information we have requested will void your request and we will not provide any additional information. Thank you.

PLEASE FAX BACK TO: 949 548-0525

Phone: (949) 548-4559 ● Fax: (949) 548-0525 ● www.firstchoicedds.com