## FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

# CENTER OF SAN DIEGO! HIGH-END BUILDOUT TOTALLY TURNKEY!

# 2 HYGIENE DAYS PER WEEK!

# **BUILT IN \$1,200,000+ BUSINESS! NEEDS A PROSTHODONTIST ASAP!**

LISTING #	20 - 491	20 – 491		PRICE: <u>\$499,000</u>		A/R'S: None			
LOCATION	: San Dieg	0	Est. 2009 POP		ULATION: Mixed upper				
<b>DESCRIPTION:</b> # of Ops: 5 # Not Plumbed: Sq. Ft. 2,500 +/-									
Lease	XOwn_	Option/	<b>Renew</b> 1 x 5	Yrs. Remai	n <u>2</u> +	<b>\$/Month</b> \$1	0,313 FG		
Office Hours	s M	T	W	TH	FR	SAT	SUN		
	9-6	9 – 6	9-6	9 – 6	9 - 6	Closed	Closed		
<u>STAFF</u>	Front Office – Manager - \$5,800/mo., Reception - \$2,760/mo., TC - \$4,960/mo.  Back Staff – RDA - \$3,880/mo., RDA - \$4,000/mo  Hygienists – 1 @ \$3,360/mo. (2 days per week)  Lab – Master Ceramist - \$9,333/mo., Acrylic Lab Tech – \$4,160/mo., Assistant (1x/wk) - \$960/mo.								
PATIENT P		.a. 1	1 10 Vva	20. 40	0 Vva	50.7	<i>15</i> . •		
% Group % Reimb			1-19 Yrs:				ans		
% Kennb		sh <u>86%</u> cal 0%	Idemn		PPO 14%	r.			
		rts 400 (hygie	ne recall)	# of Recall	_				
# of New Patients per month* 4 - 8 (referral arches) Total # of New Patients YTD*									
Any one referral source account for more than 10% of practice revenue?  Yes  No  No  No  No  No  No  No  No  No  N									
Does practice employ a hygienist? Yes Number of days 2 % of Gross EQUIPMENT:									
	Chairs 5	Hygier	ne		Avg. A	ge Nev	wer		
	X-Rays 3 digi					hn Milling Syste	<u> </u>		
Special Equip owned: Laser Intraoral Camera yes Other									
COMMENT Excellent equiporidges! Ever month) for re This is \$100,	S: Prosth and Os ipment. Has large yithing you need fo storation and large 000+ per month ones can be solicited!	wet lab, beautiful r high-end dental existing patient be going plus any n	business! OS w base needs replac new business! 40,	lental practice. Zirkon Zahn mi ill refer all full ement arches @ 000 to 50,000 e	lling lab that arches @ \$1; \$5,500 per employees wi	s 2 days of FFS mills full arch zi 3,000 per arch (5 arch (3 to 5 per r	irconium to 6 per nonth).		

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# **REGISTRATION AGREEMENT - CONFIDENTIALITY**

IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525

In consideration of FIRST CHOICE PRACTICE SALES INC., hereinafter called FIRST CHOICE, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from date hereof, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$12,500, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

#### NO AGENCY RELATIONSHIP IS CREATED BY SIGNING THIS AGREEMENT.

Listing No. <u>20 – 491</u>	Location	San Diego		
Accepted and Agreed to:				
Signature		Agent		
olgriature		Agent		
Print Name		Print Name		
Date		Date		
		P. O. Box 8445		
Address	<u></u>	Newport Beach, CA 92660		
		(949) 548-4559		
City	<u>Zip</u>	Any additions or deletions to this page other than information we have		
Phone (Circle One: Mobile/Home/Business	)	requested will void your request and we will not provide any additional information. Thank you.		
E-mail Address				

PLEASE FAX BACK TO: 949 548-0525