

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

BUSY RETAIL LOCATION!

NEIGHBORHOOD IS JAMMED FULL OF PEOPLE!

WALK-INS ALL DAY LONG!

LISTING # 21 - 430 PRICE: \$120,000 A/R'S: None

LOCATION: San Diego Est. Nov. 1990 POPULATION: Mixed

DESCRIPTION: # of Ops: 2+ # Not Plumbed: Sq. Ft. 800

Lease X Own 3 Option/Renew Yrs. Remain New \$/Month \$1430

Table with 8 columns: Office Hours, M, T, W, TH, FR, SAT, SUN. Rows for Staff and Closed status.

STAFF Front: 1 Salary: \$17 Manager Will Stay Yes
Back: Salary: Will Stay
Other: Salary: Will Stay

PATIENT PROFILE:

% Group 5-10 Yrs: 2% 11-19 Yrs: 9% 20-49 Yrs: 38% 50-75+: 51%
% Reimb Cash X Idemn PPO X Plans
Medical X Cap Avg. Cap
%Revenue Restorative 70% Crown & Bridge 3% Endo 0% Perio 3%
Oral Surgery 20% Prosthetics 4% Ortho 0%

Procedures referred out:

PRACTICE STATS: \*(Need to verify with Buyer Audit) (approx)

# Active Charts 500+ # of Recalls per month\*
# of New Patients per month\* Dentists/Dream Total # of New Patients YTD\*
Any one referral source account for more than 10% of practice revenue? Yes No
Does practice employ a hygienist? No Number of days % of Gross

FINANCIAL: (Need to verify with Tax Returns and Financial Information by Seller)

2018 \$176,906 2019 \$185,846 2020 \$0 Current YTD \$0

EQUIPMENT:

# Chairs 2 Hygiene Avg. Age Older
# X-Rays 1 Film Pano No Other
Special Equip owned: Laser Intraoral Camera Other

Is the practice computerized? Front Type of Software: Easy Dental

COMMENTS: Seller stopped seeing patients during Covid and only emergency patients now. Long established practice in busy area of San Diego. Lots of DentiCal patients. Surrounded by apartments and close to major freeways. Rent is fantastic and there is no shortage of patients! Long term manager will stay!

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## REGISTRATION AGREEMENT – CONFIDENTIALITY

**IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525**

In consideration of **FIRST CHOICE PRACTICE SALES INC.**, hereinafter called **FIRST CHOICE**, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. **I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.**

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from date hereof, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$12,500, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

### **NO AGENCY RELATIONSHIP IS CREATED BY SIGNING THIS AGREEMENT.**

Listing No. 21 - 430

Location San Diego

Accepted and Agreed to:

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Agent

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

\_\_\_\_\_  
Address

P. O. Box 8445  
Newport Beach, CA 92660  
(949) 548-4559

\_\_\_\_\_  
City Zip

\_\_\_\_\_  
Phone (Circle One: Mobile/Home/Business)

\_\_\_\_\_  
E-mail Address

Any additions or deletions to this page other than information we have requested will void your request and we will not provide any additional information. Thank you.

**PLEASE FAX BACK TO: 949 548-0525**

Phone: (949) 548-4559 ● Fax: (949) 548-0525 ● [www.firstchoicedds.com](http://www.firstchoicedds.com)

**ALL INFORMATION PROVIDED SUBJECT TO BUYER VERIFICATION – BROKER MAKES NO WARRANTIES**