

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

HIGH END DESIGN! INCREDIBLE LIGHTING & LAYOUT!
FREE STANDING BUILDING IS BEAUTIFUL!

ALL PPO/FFS!

SELLER WILL FINANCE FOR 25 YEARS!

WANTS TO RETIRE ASAP!!

LISTING # 20 - 557 PRICE: \$279,000 \$250,000! A/R'S: Negotiable
LOCATION: Los Alamitos Est. 1997 POPULATION: Mixed
DESCRIPTION: # of Ops: 4+1 # Not Plumbed: Sq. Ft. 1,200

Table with columns: Lease (X), Own, Option/Renew, Yrs. Remain (10), \$/Month (\$4,250 total), Office Hours (M, T, W, TH, FR, SAT, SUN) and Front 1/2 day, 7:30-4, 8-5, 8-5, Front 1/2 day, Closed, Closed.

STAFF Front: 1 Salary: \$19 / hr Will Stay Yes
Back: 1 Salary: \$21 / hr Will Stay Yes

PATIENT PROFILE:

% Group 5-10 Yrs: 1% 11-19 Yrs: 6% 20-49 Yrs: 46% 50-75+: 47%
% Reimb Cash 50% Idemn PPO 50% Plans
Medical 0% Cap 0% Avg. Cap \$0
%Revenue Restorative 64% Crown & Bridge 22% Endo 2% Perio 2%
Oral Surgery 1% Prosthetics 1% Ortho 8%

Procedures referred out: Implant Surgery / Some OS / Perio Surgeries

PRACTICE STATS: *(Need to verify with Buyer Audit) (approx)

Active Charts 1,000 # of Recalls per month* 50
of New Patients per month* 10 - 15 Total # of New Patients YTD*

Any one referral source account for more than 10% of practice revenue? Yes No
Does practice employ a hygienist? No Number of days % of Gross

FINANCIAL: (Need to verify with Tax Returns and Financial Information by Seller)

2018 \$321,923 2019 \$295,944 2020 \$318,768 Current YTD \$75,151 Q1 2021

EQUIPMENT:

Chairs 4 Hygiene Avg. Age mixed
X-Rays 2 (2 sensors) Pano No Other Cerec 3, NO2/O2, Zoom

Special Equip owned: Laser Intraoral Camera Yes Other Kavo Laser Cavity Detector

Is the practice computerized? Yes - Paperless Type of Software: EagleSoft

COMMENTS: Seller built beautiful building and has had steady, well-run, boutique practice for 23 years! Building has incredible street presence and equipment is all in excellent condition! Lots of upside for a full-time dentist. This area has few, if any, practices that are comparable to the esthetics of this one! Seller bought building and relocated 15 years ago. No Covid dip in collections! Seller has in-house dental plan also with 70 participants!

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REGISTRATION AGREEMENT – CONFIDENTIALITY

IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525

In consideration of **FIRST CHOICE PRACTICE SALES INC.**, hereinafter called **FIRST CHOICE**, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. **I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.**

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from date hereof, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$12,500, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

NO AGENCY RELATIONSHIP IS CREATED BY SIGNING THIS AGREEMENT.

Listing No. 20 – 557 Location Los Alamitos

Accepted and Agreed to:

Signature

Agent

Print Name

Print Name

Date

Date

Address

P. O. Box 8445
Newport Beach, CA 92660
(949) 548-4559

City Zip

Phone (Circle One: Mobile/Home/Business)

E-mail Address

Any additions or deletions to this page other than information we have requested will void your request and we will not provide any additional information. Thank you.

PLEASE FAX BACK TO: 949 548-0525

Phone: (949) 548-4559 ● Fax: (949) 548-0525 ● www.firstchoicedds.com

ALL INFORMATION PROVIDED SUBJECT TO BUYER VERIFICATION – BROKER MAKES NO WARRANTIES