

a California Corporation (01916111)

100% ASSOCIATE RUN!

LISTING #	21 – 346		PRICE:	\$739,000		A/R'S:	Not included	
LOCATION:	Riverside		Est.	(1990) 2018		POPULATION:	Hispanic	
DESCRIPTION:	# of Ops: 5		# Not Plumbed: _____		Sq. Ft.		1,500	
Lease	X	Own	Option/Renew	no	Yrs. Remain	2+	\$/Month	\$4,845 total
Office Hours	M	T	W	TH	FR	SAT	SUN	
	9 – 6	Closed	9 - 6	Closed	9 - 6	9 – 4 2x	closed	

Front:	<u>1</u>	Salary:	<u>\$25 / hr</u>	Will Stay	<u>Yes</u>
Back:	<u>2</u>	Salary:	<u>\$18 & \$25 / hr</u>	Will Stay	<u>Yes</u>
Other:	Associate	Salary:	\$700 / day	Will Stay	Yes

% Group	5-10 Yrs:	6%	11-19 Yrs:	23%	20-49 Yrs:	47%	50-75+:	24%
% Reimb	Cash	13%	Idemn		PPO	6%	Plans	
	Medical	81%	Cap	0%	Avg. Cap	\$0		
%Revenue	Restorative	33%	Crown & Bridge	45%	Endo	11%	Perio	7%
	Oral Surgery	3%	Prosthetics	1%	Ortho	0%		

Procedures referred out:

# Active Charts	1,500+	# of Recalls per month*	
# of New Patients per month*	35 - 40	Total # of New Patients YTD*	470+ last 12 months
Any one referral source account for more than 10% of practice revenue?		Yes	No
Does practice employ a hygienist?	NO	Number of days	% of Gross

2018	2019	\$1,153,401	2020	\$855,647	Current YTD	\$315,359 as of 05/31
-------------	-------------	-------------	-------------	-----------	--------------------	-----------------------

# Chairs	4	Hygiene			Avg. Age	Mixed
# X-Rays	2 digital	Pano	No	Other		

Is the practice computerized? Yes **Type of Software:** Easy Dental

COMMENTS: National chain grocery anchor! Shopping center is busy all day long! Practice has been remodeled and 100% associate run. Plenty of patients for 5 to 6 days per week. Lots of walk-in business great position in the center near the grocery store.

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

REGISTRATION AGREEMENT – CONFIDENTIALITY

IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525

In consideration of **FIRST CHOICE PRACTICE SALES INC.**, hereinafter called **FIRST CHOICE**, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. **I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.**

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from date hereof, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$12,500, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

NO AGENCY RELATIONSHIP IS CREATED BY SIGNING THIS AGREEMENT.

Listing No. 21 – 346

Location Riverside

Accepted and Agreed to:

Signature

Agent

Print Name

Print Name

Date

Date

Address

P. O. Box 8445
Newport Beach, CA 92660
(949) 548-4559

City Zip

Phone (Circle One: Mobile/Home/Business)

E-mail Address

Any additions or deletions to this page other than information we have requested will void your request and we will not provide any additional information. Thank you.

PLEASE FAX BACK TO: 949 548-0525

Phone: (949) 548-4559 • Fax: (949) 548-0525 • www.firstchoicedds.com

ALL INFORMATION PROVIDED SUBJECT TO BUYER VERIFICATION – BROKER MAKES NO WARRANTIES