

FIRST CHOICE PRACTICE SALES, INC.*a California Corporation (01916111)***\$430,000+ IN 2020 ON 1 DAY PER WEEK! CLOSED 3 MONTHS!****\$59,000 / MONTH AVERAGE! ON TRACK \$700K+!!****SELLER GETS 6-8 WALK-INS PER DAY! INCREDIBLE!**

LISTING #	20 – 375		PRICE:	\$645,000		A/R'S:	Negotiable	
LOCATION:	Ontario		Est.	(1990) 2017		POPULATION:	Hispanic	
DESCRIPTION:	# of Ops:	6	# Not Plumbed:			Sq. Ft.	1,800	
Lease	<input checked="" type="checkbox"/> X	Own	Option/Renew	1 x 5	Yrs. Remain	2+	\$/Month	\$5,900 total
Office Hours	M	T	W	TH	FR	SAT	SUN	
	Closed	Closed	9 – 6	Closed	Closed	Closed	Closed	

STAFF	Front:	3	Salary:	\$13 / \$14 / \$14	Will Stay	Yes
	Back:	2	Salary:		Will Stay	Yes
	Other:		Salary:		Will Stay	

PATIENT PROFILE:

% Group	5-10 Yrs:	11-19 Yrs:	20-49 Yrs:	50-75+:
% Reimb	Cash 40%	Idemn	PPO 10%	Plans
	Medical 50%	Cap 0%	Avg. Cap \$0	
%Revenue	Restorative 54%	Crown & Bridge 10%	Endo 4%	Perio 7%
	Oral Surgery 10%	Prosthetics 4%	Ortho 11%	

Procedures referred out: _____

PRACTICE STATS: *(Need to verify with Buyer Audit) (approx)

# Active Charts	500+	# of Recalls per month*	100+
# of New Patients per month*	25 - 30	Total # of New Patients YTD*	300 in 2019
Any one referral source account for more than 10% of practice revenue?		Yes	No
Does practice employ a hygienist?	No	Number of days	% of Gross

FINANCIAL: (Need to verify with Tax Returns and Financial Information by Seller)

2018	\$235,325(6mos)	2019	\$633,784	2020	\$438,000	Current YTD	\$239,249 as of 4/30
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EQUIPMENT:

# Chairs	6	Hygiene	4 ultrasonic scalers	Avg. Age	Mixed
# X-Rays	3 (digital)	Pano	Digital	Other	

Special Equip owned: Laser _____ Intraoral Camera _____ Yes _____ Other _____

Is the practice computerized? _____ Yes _____ Type of Software: _____ Open Dental _____

COMMENTS: Seller overextended with multiple practices. Has great collection numbers on part-time basis. Huge opportunity for full-time dentist who want Hispanic patients and walk-in business everyday. Remodeled practice with excellent space for \$2M+ practice! Everything you need to be successful and making money today!

Phone: (949) 548-4559 • Fax: (949) 548-0525 • www.firstchoicedds.com**ALL INFORMATION PROVIDED SUBJECT TO BUYER VERIFICATION – BROKER MAKES NO WARRANTIES**

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

REGISTRATION AGREEMENT – CONFIDENTIALITY

IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525

In consideration of **FIRST CHOICE PRACTICE SALES INC.**, hereinafter called **FIRST CHOICE**, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. **I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.**

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from date hereof, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$12,500, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

NO AGENCY RELATIONSHIP IS CREATED BY SIGNING THIS AGREEMENT.

Listing No. 20 – 375

Location Ontario

Accepted and Agreed to:

Signature

Agent

Print Name

Print Name

Date

Date

Address

P. O. Box 8445
Newport Beach, CA 92660
(949) 548-4559

City

Zip

Phone (Circle One: Mobile/Home/Business)

E-mail Address

Any additions or deletions to this page other than information we have requested will void your request and we will not provide any additional information. Thank you.

PLEASE FAX BACK TO: 949 548-0525

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