FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

HIGH PROFILE STREETSIDE LOCATION! PEDO OFFICE! VERY HIGH NET! PRACTICE PLUMBED FOR 11 OPS!!

LISTING #	21 - 598	PR	ICE:	\$699,000		A/R'S: Not included			
LOCATION: _	Santa .	<u>na</u> J		Est. 2006	PO	POPULATION: Hispanic			
DESCRIPTION:	# of O	ps: 11	s: <u>11</u> # Not Plumbed:			Sq. Ft. 2,194			
Lease X	Own	Option/Renew 2 x 5 Yrs. Remain 5 \$/Month \$5,500 / mo. (\$1.82+\$.69)						2+\$.69)	
Office Hours	M	T	W	ТН	FR	SAT		SUN	
	9 – 5:30	9 – 5:30	9 – 5:30	Closed	9 – 5:30	8:30 - 1:30	0	Closed	
	Front:	1	Salary	\$17	Will Stay		Yes	Yes	
	Back:	1	Salary	\$15	Will Stay _		Yes		
	Other:		Salary	:	Will Stay				
PATIENT PROFI	LE:								
% Group	5-10 Yrs:	<u>70%</u> 11	-19 Yrs:	25% 20-4	19 Yrs:	5% 5	0-75+:	0%	
% Reimb	Cash	5%	Idemn		PPO 5%		Plans		
	Medical	90%	Cap	0% Avg	g. Cap	\$0			
%Revenue	Restorative	69% Crow	n & Bridge	13%	Endo	5%	Perio	0%	
	Oral Surgery	3%	Prosthetics _	0%	Ortho	0%	N2O	10%	
Procedures r	referred out:								
PRACTICE STAT	'S·*(Nood to vo	rify with Ruye	or Audit) (ann	rov)					
PRACTICE STATS: *(Need to verify with Buyer Audit) (approx) # Active Charts # of Recalls per month*									
			Total # of New Patients YTD*						
Any one referral source account for more than 10% of practice revenue? Yes No									
Does practice employ a hygienist?			NO Number of days			% of Gross			
FINANCIAL: (Nee	ed to verify with	n Tax Returns	and Financial	Information	by Seller)				
2019 \$62	1,648	2020 \$673	5,407	2021 \$781,2	271 Curren	t YTD	Pendin	g 2022	
EQUIPMENT:									
# Chair	nairs 7 Hygiene				_ Avg. A	Avg. Age		Newer	
# X-Ray	vs 2 Digital	Pano	Yes	Other _	A	Apixia			
Special Equip own	Intraor	Intraoral Camera		Other N20		20/O2			
Is the practice computerized? Yes Type of Software: Mogo									
COMMENTS: Serviews are fantastic specialty practice!		Practice has 4 of	ppen, 3 closed a	and 4 standard	GP ops! Incre	dible format	for large		

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REGISTRATION AGREEMENT - CONFIDENTIALITY

IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525

In consideration of FIRST CHOICE PRACTICE SALES INC., hereinafter called FIRST CHOICE, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from date hereof, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$12,500, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

NO AGENCY RELATIONSHIP IS CREATED BY SIGNING THIS AGREEMENT.

Listing No. <u>21 – 598</u>	Location	Santa Ana
Accepted and Agreed to:		
Signature		Agent
Print Name		Print Name
Date	<u>—</u>	Date
Address		P. O. Box 8445 Newport Beach, CA 92660 (949) 548-4559
City	<u>′ip</u>	Any additions or deletions to this page other than information we have
Phone (Circle One: Mobile/Home/Business))	requested will void your request and we will not provide any additional information. Thank you.
E-mail Address		

PLEASE FAX BACK TO: 949 548-0525