### **FIRST CHOICE PRACTICE SALES, INC.**

a California Corporation (01916111)

# LARGE RETAIL CENTER! SEVERAL RESTAURANTS & LOTS OF FOOT TRAFFIC! MANY WEEKLY WALK-INS!

LISTING #	23 - 50	23 - 506 <b>PRICE</b> :			\$320,000 A/R				'S: Negotiable			
LOCATION:	Tustin	<u>Est.</u> 20			1 <b>POPULATION:</b> Mixed				oper			
<b>DESCRIPTION:</b>	# of O <sub>l</sub>	# of Ops: # Not Plumbed: Sq. Ft,200										
Lease X	Own	<b>Option/R</b>	enew <u>1 x 5</u>	Yrs. F	Remain	1 <u>1+</u>		\$/Mont	h <u>\$4,250</u>	total		
<b>Office Hours</b>	М	Т	W	Tł	H	FF	Ł	SAT	-	SUN		
	12-6	Closed	12-6	Clos	sed	12 -	6	Close	ed C	Closed		
<u>STAFF</u>	Front:	1	Salary	<b>/:</b>	Will Stay No - wife			ife				
	Back:		Salary	y•			Will Stay					
PATIENT PROFILE:												
% Group	5-10 Yrs:	11	-19 Yrs:		20-49 Yrs:			50-75+:				
% Reimb	Cash	20%	Idemn		<b>PPO</b> 40%		0%	Plans	USA			
	Medical	39%	Cap	1%	Avg.	Cap	\$700	) - \$750				
% Revenue	Restorative	<u>54%</u> Crov	vn & Bridge	25%		Endo		3%	Perio	13%		
	Oral Surgery	1%	Prosthetics _	2%	(	Ortho		1%	Implants	1%		
Procedures	referred out: <u> </u>	Endo, OS										
<b><u>PRACTICE STATS</u>: *(Need to verify with Buyer Audit) (approx)</b>												
# Active Charts# of Recalls per month*												
# of New Patients per month* 15+ Total # of New Patients YTD*												
Any one referral source account for more than 10% of practice revenue? Yes No												
Does practice employ a hygienist?			No Nu	Number of days				% of Gross				
<b><u>FINANCIAL</u></b> : (Need to verify with Tax Returns and Financial Information by Seller)												
<b>2020</b> \$214,127 <b>2021</b> \$285,499 <b>2022</b> \$314,218 Current YTD Pending 2023												
EQUIPMENT:												
# Chai	rs <u>4</u>	Hygien	e			A	vg. Ag	ge	Mixed			
# X-Ray	ys <u>1 Digital</u>	Pano	No No	Othe	er							
a				10	_	• •	_		-			
Special Equip owned: Laser Intraoral Camera Yes Other												
Is the practice computerized?YesType of Software:EZ 2000COMMENTS:Excellent retail location generates many new patients per week. Seller working part-time for many												
years. Practice is in great condition with nice Pelton cabinetry. Large lobby with great parking. Nice mix of PPO/DentiCal patients. Easy office to grow for full-time working dentist.												

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## **REGISTRATION AGREEMENT – CONFIDENTIALITY**

IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525

In consideration of **FIRST CHOICE PRACTICE SALES INC.**, hereinafter called **FIRST CHOICE**, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from date hereof, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$12,500, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

#### NO AGENCY RELATIONSHIP IS CREATED BY SIGNING THIS AGREEMENT.

Listing No. 23 - 506	Location	Tustin				
Accepted and Agreed to:						
Signature		Agent				
Print Name		Print Name				
Date		Date				
Address		P. O. Box 8445 Newport Beach, CA 92660 (949) 548-4559				
City Z	ip	Any additions or deletions to this page other than information we have				
Phone (Circle One: Mobile/Home/Business)		requested will void your request and we will not provide any additional information. Thank you.				
E-mail Address						

### PLEASE FAX BACK TO: 949 548-0525

Phone: (949) 548-4559 • Fax: (949) 548-0525 • <u>www.firstchoicedds.com</u> ALL INFORMATION PROVIDED SUBJECT TO BUYER VERIFICATION – BROKER MAKES NO WARRANTIES