FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

STREETSIDE LOCATION! 45%+NET FOR WORKING OWNER! ASSOCIATE RUN!

HUGE AREA FOR DENTICAL & RETIREES!

LISTING #	23 - 278		PRICE:	\$785,000	OBO	A/R	'S: Not inc	luded		
LOCATION:	Lawndale		Est. 2019 POPU		POPUL	ULATION: Hispanic				
DESCRIPTION:	# of O	ps: 4	# Not Plumbed:		Sq. Ft		,350+			
Lease X	Own	Option/R	enew 1 x 5	Yrs.	Remain _	2	\$/Month	\$2,50	0 total	
Office Hours	M	T	\mathbf{W}	Т	H	FR	SAT		SUN	
	closed	9 – 6	9 – 6	9 -	- 6	Staff	closed	clos	sed	
<u>STAFF</u>	Front: 1	Sal	lary:	\$25 / hr.			Will Stay Yes		es	
	Back: 2 Salary: \$22 / \$20 /		\$20 / hr.	20 / hr. W i		ll Stay Yes				
	Other: Assoc	ciate Sal	lary:	\$750 / day			Will Stay	y <u> </u>	Yes	
PATIENT PROF	ILE:									
% Group	5-10 Yrs:	<u>4</u> % 11-	19 Yrs:	7%	20-49 Yrs	S:	45% 5	0-75+:	44%	
% Reimb	Cash	39%	Idemn		PPC	O	17%	Plans		
	Medical	44%	Cap	0%	Avg. Cap		\$0			
% Revenue	Restorative	41% Crown	n & Bridge	44%	End	0	1%	Perio	2%	
	Oral Surgery	3%	Prosthetics	9%	Orth	0	0%			
Procedures	referred out: _									
PRACTICE STA	<u>TS</u> : *(Need to ve	erify with Buye	r Audit) (app	orox)						
	1173	1173 # of Recalls pe			er month*					
		30+ Total # of New Pati			•					
Any one referral s	or more than 1	10% of practice revenue?			Y	es	No			
Does practice emp	1	NO Number of day		days	% of Gross					
FINANCIAL: (Ne	eed to verify with	h Tax Returns a	and Financia	l Informa	tion by Sel	ler)				
2021 \$60	02,723 2022	\$593,714	2023	\$862,4	<u>57</u> Cu	rrent Y	ΓD	Pending	5	
EQUIPMENT:										
# Chai	rs4	Hygiene				Avg. A	ge M	ixed nev	ver	
# X-Ra	ys 2 digital	Pano	room	Oth	er					
Special Equip own	ned: La	ıser	Intrao	ral Came	ra Ye	es	Other			
Is the practice computerized? Yes Type of Software: Easy Dental										
COMMENTS:	Newly remodele		etside locatio	n. Great s	ignage and	local traf	fic. Seller m			
consistent advertisi Associate will stay	_			nt area for	dentistry. N	ext door	to Hawthorn	ne and C	ardena	

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REGISTRATION AGREEMENT - CONFIDENTIALITY

IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525

In consideration of FIRST CHOICE PRACTICE SALES INC., hereinafter called FIRST CHOICE, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from date hereof, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$12,500, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

NO AGENCY RELATIONSHIP IS CREATED BY SIGNING THIS AGREEMENT.

Listing No. <u>23 – 278</u>	Location	Lawndale				
Accepted and Agreed to:						
Cignoture		Agont				
Signature		Agent				
Print Name		Print Name				
Date		Date				
Address		P. O. Box 8445 Newport Beach, CA 92660				
, ida, oco		(949) 548-4559				
City	Zip	Any additions or deletions to this page other than information we have				
Phone (Circle One: Mobile/Home/Business	s)	requested will void your request and we will not provide any additional information. Thank you.				
E-mail Address		illiotillation. Hank you.				

PLEASE FAX BACK TO: 949 548-0525