## ASSOCIATE RUN! CONSTANT FLOW OF NEW PATIENTS! SELLER FINANCING AVAILABLE FOR PRACTICE!

## FIRST CHOICE PRACTICE SALES, INC.

Phone: (949) 548-4559 • Fax: (949) 548-0525 • www.firstchoicedds.com

**PRACTICE \$429,000** LISTING # 24 - 226 **PRICE \$:** BUILDING \$1,275,000 A/R'S: not included **Est.** (2012) 2017 **POPULATION:** mixed LOCATION: Covina # of Ops: 6 # Not Plumbed: Sq. Ft. 2,477 **DESCRIPTION:** Own \_\_\_\_ Yrs. Remain NEW\_\_\_\_ Lease X \_\_ Option/Renew NEW \$/Month YOU CAN OWN!  $\mathbf{W}$ T TH SAT Office Hours FR **SUN**  $\mathbf{M}$ Closed 9-6 9-6 9-6 9-6 9-4 closed Will Stay \_ Yes Front: \_\_\_\_\_ 1 \_\_\_\_ \$300 day **STAFF Back:** 2 **Salary:** \$240 / \$300 day Will Stay Yes \$240 / \$300 day A1 \$600 5 days / A2 25% 2 days Other: 3 Associates Salary: A3 25% 1 day Will Stay 1 GP Yes, 2 No 
 Other:
 Biller
 Salary:
 \$300 / day
 **Will Stay** \_\_\_\_30 - 90 days Other: Implant & Endo Salary: 50% 2-3x/mo each Will Stay negotiable **PATIENT PROFILE:** 5-10 Yrs: <u>2%</u> 11-19 Yrs: <u>10%</u> 20-49 Yrs: <u>60%</u> 50-75+: <u>28%</u> % Group Idemn \_\_\_\_\_ **PPO** \_\_\_\_\_10% Plans \_\_\_\_ % Reimb **Cash** 10% Cap \_\_\_\_ Avg. Cap Medical 80% **Restorative** 27% **Crown & Bridge** 20% **Endo** 15% %Revenue Perio 24% Oral Surgery 6% Prosthetics 6% Ortho 0% Implant 2% Procedures referred out: PRACTICE STATS: \*(Need to verify with Buyer Audit) (approx) # Active Charts \_\_\_\_\_ # of Recalls per month\* \_\_\_\_\_ # of New Patients per month\* 45+ Total # of New Patients YTD\* 580 in 2024 Any one referral source account for more than 10% of practice revenue? Does practice employ a hygienist? NO Number of days \_\_\_\_\_ % of Gross \_\_\_\_ FINANCIAL: (Need to verify with Tax Returns and Financial Information by Seller) **2022** \$\$1,694,833 **2023** \$1,422,241 **2024** \$1,297,437 **Current YTD** Pending 2025 **EQUIPMENT:** # Chairs 6 Hygiene Avg. Age mixed, newer # X-Rays 2 digital Pano room Other \_\_\_\_ Special Equip owned: Laser \_\_\_\_\_ no \_\_\_ Intraoral Camera \_\_\_\_ Yes Other Is the practice computerized? Yes Type of Software: Easy Dental

COMMENTS: Streetside building with monument signage. Beautiful and spacious interior. Seller has consistent

<u>COMMENTS:</u> Streetside building with monument signage. Beautiful and spacious interior. Seller has consistent advertising in place that keeps steady stream of patients. Mostly associate run. Building was rebuilt groundup in 2015/2016. Seller will finance practice with down! Please call for terms.

## FIRST CHOICE PRACTICE SALES, INC.

Phone: (949) 548-4559 • Fax: (949) 548-0525 • www.firstchoicedds.com

## **REGISTRATION AGREEMENT - CONFIDENTIALITY**

IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525

In consideration of FIRST CHOICE PRACTICE SALES, INC., hereinafter called FIRST CHOICE, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. I further agree not to directly contact the owner, employees, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES.

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES, INC**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from date hereof, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$12,500, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

Listing No. <u>24 – 226</u> Lo	ocation _	Covina
Accepted and Agreed to:		
Signature		Agent
Print Name	_	Print Name
Date		Date
Address	-	P. O. Box 8445 Newport Beach, CA 92660 (949) 548-4559
City Zip  Phone (Circle One: Mobile/Home/Business)	-	Any additions or deletions to this page other than information we have requested will void your request and
	_	we will not provide any additional information. Thank you

PLEASE FAX BACK TO: 949 548-0525

E-mail Address