# FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

# BUSY RETAIL LOCATION! 50+ NP PER MONTH! READY TO GO TO \$1M+ NOW!

LISTING #	25 - 257			PRICE	: <u>\$</u>	579,0	00		A/R'S	: Negoti	able		
LOCATION:	Lynwood		E	st	2021		POPU	JLATI	ON:	Hispanic			
DESCRIPTION:	# of Op	os:	4	# Not 1	Plumb	ed:		Sq. Ft.	1,500	0 sq ft +/-			
Lease X	Own	Opt	tion/Re	new _2 :	x 5	Yrs.	Remain	n 2		\$/Mont	h \$8,184	total	
Office Hours	M	T		$\mathbf{W}$		1	ГН	F	R	SAT	Γ	SUN	
	9 – 6 A1	9 – 6	<b>A</b> 1	9 – 6 A	42	Ort	ho 1x	9 –	6 O	9 – 5	О	Closed	
<u>STAFF</u>	Front:					\$35 Mgr / \$23			Will Stay			Y	
	Back:	2		ary: \$26 RDA / \$22 DA									
	Other: 2 (	3Ps_	Sala	ry: A1	1 \$700 / 25% & A2 \$800 / 25%			Will Stay		Y			
PATIENT PROFI	LE:												
% Group	5-10 Yrs:		11-	19 Yrs:			20-49	9 Yrs:			50-75+:		
% Reimb	Cash	30%		Idemn			_	PPO	15%		Plans		
	Medical	55%		Cap	0	%	_ Avg.	Cap		\$0			
% Revenue	Restorative	35%	Crow	n & Brid	lge	27%	_	Endo		5%	Perio	13%	
	Oral Surgery	9%	J	Prostheti	ics	7%	_	Ortho		1%	Implants	3% (19)	
Procedures referred out:													
PRACTICE STAT	'S• *(Need to v	erify wit	h Ruve	er Audit)	(annı	rox)							
		•	•				f Recall	s per n	nonth*	¢			
# Active Charts 1,988 # of Recalls per month*   # of New Patients per month* 50 – 55 Total # of New Patients YTD* 195 as of 4/30, 632 is													
Any one referral se		·								· ·	No		
•											19%		
FINANCIAL: (Nec	• • •	•							_				
	1,134			,497				-		nt YTD _	\$262,159	as of 4/30	
EQUIDMENT.													
<b>EQUIPMENT:</b> # Chairs	a 1	ш	zgiono					Α,	va Aa	0	New		
# Chan; # X-Ray			giene Pano	CRC	CT Vat	tach		A. Other	vg. Ag	e	New		
π А-Кау	2 (2 5011501	<u>s)</u>	Soft	СВС	ı vai	iccii	_ `	Juici					
Special Equip own	ed: La	ser	Tissue	Int	raoral	Cam	iera	Yes		Other			
Is the practice computerized?  Yes  Type of Software: Practice Web													
<b>COMMENTS:</b> Sellers started scratch practice mid-2021 and hit a home run! Both have other practices and are selling to buy larger practice in Inland Empire. Steady stream of new patients from marketers, next door medical clinic and busy													
foot traffic from the	retail location.	No end 1	to the p	atients! T	hey h	ave go							
equipment is less than 4 years old! Great staff and associates will stay.													

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# **REGISTRATION AGREEMENT - CONFIDENTIALITY**

IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525

In consideration of FIRST CHOICE PRACTICE SALES INC., hereinafter called FIRST CHOICE, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from date hereof, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$12,500, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

#### NO AGENCY RELATIONSHIP IS CREATED BY SIGNING THIS AGREEMENT.

Listing No. <u>25 – 257</u>	Location	Lynwood				
Accepted and Agreed to:						
Signature		Agent				
Print Name		Print Name				
Date		Date				
Address		P. O. Box 8445 Newport Beach, CA 92660 (949) 548-4559				
City	<u>Zip</u>	Any additions or deletions to this page other than information we have				
Phone (Circle One: Mobile/Home/Business)	)	requested will void your request and we will not provide any additional information. Thank you.				
E-mail Address		,				

PLEASE FAX BACK TO: 949 548-0525