

a California Corporation (01916111)

PRACTICE IS NEWER & BEAUTIFUL!

LISTING #	24 - 244		PRICE:	\$675,000		A/R'S:	Negotiable	
LOCATION:	Lakewood		Est.	2017		POPULATION:	Mixed	
DESCRIPTION:	# of Ops: 6		# Not Plumbed:		Sq. Ft.	1,700 +/-		
Lease	X	Own	Option/Renew	1 x 5	Yrs. Remain	1	\$/Month	\$8,700 total
Office Hours	M	T	W	TH	FR	SAT	SUN	
	9 – 5	9 – 6	9 – 6	9 – 4	9 – 6	1x	closed	

Front:	<u>2</u>	Salary:	<u>\$34 / \$20</u>	Will Stay	<u>Y</u>
Back:	<u>3</u>	Salary:	<u>\$25/\$20/\$20</u>	Will Stay	<u>Y</u>
Other:	<u>GP</u>	Salary:	<u>\$800 / 25%</u>	Will Stay	<u>Y</u>
Other:	Ortho	Salary:	\$1,800 / day	Will Stay	Y

% Group	5-10 Yrs:	11-19 Yrs:	20-49 Yrs:	50-75+:
% Reimb	Cash 45%	Idemn	PPO 26%	Plans
	Medical 26%	Cap 3%	Avg. Cap \$600 +/-	
%Revenue	Restorative 48%	Crown & Bridge 20%	Endo 2%	Perio 6%
	Oral Surgery 5%	Prosthetics 4%	Ortho 13%	Implant 2%(19)

Procedures referred out:

# Active Charts	<u>2,613 as of 6/29</u>	# of Recalls per month*	<u></u>
# of New Patients per month*	50+	Total # of New Patients YTD*	623 in 2024 & 313 as of 6/29

Any one referral source account for more than 10% of practice revenue?		Yes	No
Does practice employ a hygienist?	NO	Number of days	% of Gross

2022	\$875,336	2023	\$905,726	2024	\$644,499	Current YTD	\$192,223 as of Q1 2025
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# Chairs	5	Hygiene		Avg. Age	Newer
# X-Rays	Digital	Pano	Space	Other	

Is the practice computerized? Yes **Type of Software:** Open Dental

COMMENTS: 100% associate run practice! Busy area near massive retail. 50+ new patients per month, many walk-ins daily. Practice looks beautiful! Plenty of room for a \$2M+ practice! Great equipment, well-trained staff and middle income area!

FIRST CHOICE PRACTICE SALES, INC.

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REGISTRATION AGREEMENT – CONFIDENTIALITY

IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525

In consideration of **FIRST CHOICE PRACTICE SALES INC.**, hereinafter called **FIRST CHOICE**, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. **I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.**

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES, INC.** I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from date hereof, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$15,000, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

NO AGENCY RELATIONSHIP IS CREATED BY SIGNING THIS AGREEMENT.

Listing No. 24 – 244

Location Lakewood

Accepted and Agreed to:

Signature

Agent

Print Name

Print Name

Date

Date

Address

17821 17th Street, Suite 180
Tustin, CA 92780
(949) 548-4559

City Zip

Phone (Circle One: Mobile/Home/Business)

E-mail Address

Any additions or deletions to this page other than information we have requested will void your request and we will not provide any additional information. Thank you.

PLEASE FAX BACK TO: 949 548-0525

Phone: (949) 548-4559 • Fax: (949) 548-0525 • www.firstchoicedds.com

ALL INFORMATION PROVIDED SUBJECT TO BUYER VERIFICATION – BROKER MAKES NO WARRANTIES