FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

FFS: BEAUTIFUL PRACTICE! SELLER TRAVELS BETWEEN STATES! GREAT STAFF & HUGE UPSIDE FOR FULL-TIME! EXCELLENT FEES!

LISTING #	25 - 295	I	PRICE: \$1,1	00,000	A/R'S:	Negotiable			
LOCATION:	West Valley				POPULATION: Mixed upper				
DESCRIPTION		f Ops: 7 # Not Plumbed: Sq. Ft. 2,000 +/-							
Lease X			Option/Renew Yrs. Remain						
Office Hours	Μ	Т	W	TH	FR	SAT	SUN		
	Staff	9-5 A+2H	Staff	9-5 2х д+н		1x O+ H	Closed		
		2				ill Stay			
<u>STITT</u>	—	1 FT 1 PT		\$28					
		GP Associate	_		Will Stay Y 25% Will Stay Y				
		2 hygienists				Will Stay Y			
PATIENT PROFILE:									
% Group		11-	19 Yrs:	20-49	9 Yrs:	50-	-75+:		
% Reimb						17% Plans			
			Cap 0						
%Revenue	Restorative 47						rio <u>8%</u>		
	Oral Surgery <u>5%</u>								
.Procedures referred out: All endo, most ortho, pedo. 9 All on X arches in 2024									
<u>PRACTICE STATS</u> : *(Need to verify with Buyer Audit) (approx)									
<u>Interier sin</u>	# Active Charts 819 # of Recalls per month*								
# of New Patients per month* $10-15$ Total # of New Patients YTD* $58 \text{ as of } 5/31$									
Any one referral source account for more than 10% of practice revenue? Yes No									
			es Number of days <u>3</u>				16%		
FINANCIAL: (Need to verify with Tax Returns and Financial Information by Seller)									
2022 \$1,142,039 2023 \$1,217,071 2024 \$1,196,008 Current YTD \$424,675 as of 5/31									
EQUIPMENT:									
# Cha	irs <u>7</u>	Hygier	ne		Avg.	Age	Newer		
# X-R:	ays Digital	CBC	T CareStream	m Othe	-	s, endo motor,			
Special Equip owned: Laser Yes Intraoral Camera Yes Other 3D printing, micron mapper									
Is the practice computerized? Yes Type of Software: Dentrix									
	<u>COMMENTS</u> : Seller bought in 2019 and after Covid had to move back east due to family issues. Has been traveling back and forth for many years. Converted a PPO practice to FFS. Great website and recall. Office is beautiful and has								
everything you need to all aspects of dentistry! Seller does limited All on X cases. Recently added one PPO plan with approved fees of \$1,300 for crowns due to large patient population with that plan.									

Phone: (949) 548-4559 • Fax: (949) 548-0525 • <u>www.firstchoicedds.com</u> ALL INFORMATION PROVIDED SUBJECT TO BUYER VERIFICATION – BROKER MAKES NO WARRANTIES

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REGISTRATION AGREEMENT – CONFIDENTIALITY

IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525

In consideration of **FIRST CHOICE PRACTICE SALES INC.**, hereinafter called **FIRST CHOICE**, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from the expiration of the listing agreement, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$15,000, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

NO AGENCY RELATIONSHIP IS CREATED BY SIGNING THIS AGREEMENT.

Listing No. <u>25 – 295</u>	Location	West Valley		
Accepted and Agreed to:				
Signature		Agent		
Print Name		Print Name		
Date		Date		
Address		17821 17 th Street, Suite 180 Tustin, CA 92780 (949) 548-4559		
City Z	ip	Any additions or deletions to this page other than information we have		
Phone (Circle One: Mobile/Home/Business)		requested will void your request and we will not provide any additional information. Thank you.		
E-mail Address				

PLEASE FAX BACK TO: 949 548-0525

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