

FIRST CHOICE PRACTICE SALES, INC.*a California Corporation (01916111)***STREETSIDE BUILDING WITH MONUMENT SIGNAGE!
GATED PARKING!****ENDLESS PATIENTS IN THIS AREA!!**

LISTING # 25 - 242 PRICE: \$1,000,000 A/R'S: Negotiable
 LOCATION: Bell Est. (2012) 2018 POPULATION: Hispanic
 DESCRIPTION: # of Ops: 6 # Not Plumbed: Sq. Ft. 2,050 sq ft +/-
 Lease X Own Option/Renew NEW Yrs. Remain NEW \$/Month \$7,650 total
 Office Hours M T W TH FR SAT SUN
 9 - 4 9 - 4 Closed 9 - 4 9 - 1 9 - 4 9 - 4

STAFF Front: 1 Salary: \$25 Will Stay Yes
 Back: 2 Salary: \$24 / \$24 Will Stay Yes
 Other: 3 Associates Salary: \$700 / 25% Will Stay Negotiable

PATIENT PROFILE:

% Group 5-10 Yrs: 11-19 Yrs: 20-49 Yrs: 50-75+:
 % Reimb Cash 24% Idemn PPO 21% Plans
 Medical 55% Cap 0% Avg. Cap \$0
 %Revenue Restorative Crown & Bridge 34% Endo 14% Perio 8%
 Oral Surgery 3% Prosthetics 1% Ortho 0% Implant 1%

Procedures referred out: **PRACTICE STATS:** *(Need to verify with Buyer Audit) (approx)

Active Charts 1,480 # of Recalls per month*
 # of New Patients per month* 50 - 60 Total # of New Patients YTD* 456 as of 7/31
 Any one referral source account for more than 10% of practice revenue? Yes No
 Does practice employ a hygienist? NO Number of days % of Gross 13%

FINANCIAL: (Need to verify with Tax Returns and Financial Information by Seller)

2022 \$1,178,438 2023 \$1,485,494 2024 \$775,962 Current YTD \$789,827 as of 8/10

EQUIPMENT:

Chairs 6 Hygiene Avg. Age Mixed
 # X-Rays Digital Pano Digital Other

Special Equip owned: Laser Intraoral Camera Yes Other Endo motorIs the practice computerized? Yes Type of Software: Easy Dental

COMMENTS: Located on major street with great visibility. Large, gated parking lot and large space built for volume dentistry! Large lobby, well-trained staff. Seller would transition and available for post sale support for billing, HR and other administrative support if Buyer wishes. Building available @ \$1,200,000.

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

REGISTRATION AGREEMENT – CONFIDENTIALITY

IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525

In consideration of **FIRST CHOICE PRACTICE SALES INC.**, hereinafter called **FIRST CHOICE**, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. **I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.**

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from the expiration of the listing agreement, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$15,000, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

NO AGENCY RELATIONSHIP IS CREATED BY SIGNING THIS AGREEMENT.

Listing No. 25 – 242

Location Bell

Accepted and Agreed to:

Signature

Agent

Print Name

Print Name

Date

Date

Address

17821 17th Street, Suite 180
Tustin, CA 92780
(949) 548-4559

City Zip

Phone (Circle One: Mobile/Home/Business)

E-mail Address

Any additions or deletions to this page other than information we have requested will void your request and we will not provide any additional information. Thank you.

PLEASE FAX BACK TO: 949 548-0525

Phone: (949) 548-4559 • Fax: (949) 548-0525 • www.firstchoicedds.com

ALL INFORMATION PROVIDED SUBJECT TO BUYER VERIFICATION – BROKER MAKES NO WARRANTIES