

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

STREETSIDE LOCATION! GREAT PARKING! SELLER RETIRING!

REMODELED & EXCELLENT BASE OF PATIENTS!

PRACTICE SALE

LISTING #:	25 - 234	PRICE:	\$279,000	A/R'S:	Negotiable
LOCATION:	San Fernando	ESTABLISHED:	Jun-05	POPULATION:	Hispanic

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	10 - 6	10 - 6	staff	staff	10 - 6	closed	closed
Owner	10 - 6	10 - 6			10 - 6		

STAFF	POSITION	PAY	WILL STAY
Front	1	\$25	Y
Back	1 p/t DA		Y
Other			
Other			

PATIENTS		PATIENT AGE		5-10		11-19		20-49		50-75+									
Payment Type		Cash	25%			PPO	25%			HMO	0%			CAP	0			Dental	50%
Clinical		Hygiene	29%			C&B	20%			Endo	7%			Ortho	1%			OS	2%
	Restorative		36%			Prosth	5%			Implant	0%			Perio	0%				

Referred Some endo, os, perio surgeries, implants, ortho

STATISTICS	Active Patients	1 yr:	2 yr:	637	New	2024:	124	YTD:	60-10/13	Total:
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FINANCIALS	2022	\$298,657	2023	\$288,295	2024	\$294,934	YTD	\$207,247 as of 9/30
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FACILITIES	Ops	3	X-rays	1	CBCT	no	Laser	no
	Chairs	3	Sensors	2	Scanner	no	Mill	no
	Other							

	Size	1,200 +/-	Rent	\$3,600 total	Term	5	Options	1 or 2 x 5
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COMPUTERS	Front	1	OPS	2	Other		OS	Windows 11
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SOFTWARE	Practice	Easy 2000	Imaging		Patient		Billing	
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MARKETING	
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COMMENTS Seller retiring after 27 years! Nice, well-kept practice in downtown San Bernardino! Plentiful parking. Streetside location with signage. Steady new referral patients with little to no advertising. Practice has 2 year old computers, new paint and floors. Long term staff will stay! Easy practice to grow right away! Medical clinic next door generates foot traffic. Seller refers any procedures!