

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

INCREDIBLE RENT FOR RETAIL! \$2,400 TOTAL! PART-TIME PRACTICE! CASH/PPO/DENTAL PRACTICE LOOKS GREAT! THIS IS A STEAL!

PRACTICE SALE

LISTING #:	25 - 585	PRICE:	\$159,000	A/R'S:	Negotiable
LOCATION:	San Juan Capistrano	ESTABLISHED:	(1970) 2009	POPULATION:	Mixed Hispanic

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	9 - 6	Closed	9 - 6	Closed	9 - 6	Closed	Closed
Owner	9 - 6	Closed	9 - 6	Closed	9 - 6	Closed	Closed

STAFF	POSITION	PAY	WILL STAY
Front	1 Front and Back	\$20	Y
Back			
Other	Perio - as needed for implants	50% plus materials	Y
Other			

PATIENTS		PATIENT AGE		5-10	11-19	20-49	50-75+			
Payment Type	Cash	50%	PPO	30%	HMO	0%	CAP	\$0	Dental	20%
	Clinical	Hygiene	39%	C&B	35%	Endo	1%	Ortho	0%	OS
	Restorative	20%	Prosth	0%	Implant	5%	Perio	0%		

Referred Most endo, extractions, ortho, perio surgeries

STATISTICS	Active Patients	1 yr:	2 yr:	190	New	2024:	YTD:	17-10/7	Total:	3850
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FINANCIALS	2022	\$142,345	2023	\$147,516	2024	\$162,386	YTD	\$87,980 as of 9/30
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FACILITIES	Ops	3+1	X-rays	1 film	CBCT	Space	Laser	No
	Chairs	2	Sensors	No	Scanner	No	Mill	No
	Other	Endo motor and apex locator						

	Size	960	Rent	\$2,400 total	Term	1+	Options	
COMPUTERS	Front	1	OPS	1	Other		OS	

SOFTWARE	Practice	Mogo	Imaging	None	Patient	Postcard	Billing	DentalXchange
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MARKETING	Active website. No marketing.							
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COMMENTS	Seller retiring after 26 years! Nice base of recall patients. Large, retail strip center with great parking and foot traffic. Laundromat next door. Practice is very clean and efficiently designed. Ready for full-time dentist! Seller has worked very part-time for many years and referred out most procedures. Staff will stay.							
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