FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

MASSIVE SPECIALTY PRACTICE! HUNDREDS OF NEW PATIENTS PER MONTH!

ALL SPECIALTIES! EXPANDING INTO FULL ARCH & LAB WORK!

		PRACTICE SALE													
LISTING #:				PRICE: \$		54,900,000		A/R'S:		Negotiable		:			
LOCATION:	In	land Empi	re ESTABL		LISHED:				POPULATION:		Mixed				
OFFICE HOURS	MON	NDAY	TUES	CDAY	WEDNE	ESDAY THURSDAY			FRIDAY SAT		SATII	JRDAY SUN		DAY	
Staff	9 - 6		9 - 6		9 - 6		9 - 6		9 - 6		Closed		Closed		
Doctors	9 - 6		9 - 6		9 - 6		9 - 6		9 - 6		Closed		Closed		
Associates	GP - 8x/wk		Endo - 5x per wk		Perio - 1x/wk		OS - 1x/wk		Ortho - 1x/wk		Pedo - 1x/wk		0.0000		
Hygiene	3x per week						00 22.0		Ortilo 120 WK						
					l										
STAFF POSI			TION			PAY				WILL STAY					
Front												Υ			
Back	ς											Υ			
Associates												Y	,		
Hygienists] []					
PATIENTS		PATIE	NT AGE 5-10					11-19		20-49				50-75+	
Payment Type	Cash	24%		PPO	4%		нмо	0%		CAP	\$0		Dentical	72%	
		+\$25K/mo							1		1				
Clinical	Hygiene	8%		C&B	14%		Endo	19%		Ortho	11%		os	12%	
									I	15-20	starts per r	nonth			
Re	storative	24%		Prosth	2%		Implant	9%		Perio	1%				
Referred															
STATISTICS	Active	Patients	1 yr:	14,350	2 yr:	24,598	New	2024:	9,118	YTD:	6,382	Total:	48,715		
											as of 9/30				
FINANCIALS	2022		\$5,488,853		2023	\$6,24	9,217	2024	\$6,712,590		YTD	\$3,740,485 as of 6/30			
FACILITIES		Ops		20 + 3		8	8		Yes - 3		Laser	r Soft Tissue			
	Chairs		20 + 3		Sensors	sors Yes		Scanner	Yes		Mill	Yes			
Oti		Other													
		Size									Options				
			7,500+1,500		Rent	\$15,	000	Term	N	New					
COMPUTERS		Front					Other				os	<u> </u>			
SOFTWARE		Practice	Practio	e Web	Imaging	·		Patient	Cust	om Al	Billing	DSL Ex	change		
MARKETING		Website,	Digital Bi	llboard, r	eferrals, r	ecall									

COMMENTS Sellers created a large, specialty dental practice that has no end in sight! Constant demand for all specialties. Many referrals from local dentists and FQHC's. Hygiene and specialty most days plus one to two general dentists. Sellers are now opening a brand new, full arch division with 3 milling units and 3 surgical rooms. Pedo, ortho are growing from non-referred sources. Practice is poised to grow past \$10,000,000! Sellers started from scratch 10+ years ago and are tired from commute to manage. So many different opportunities here for every aspect of dentistry as well as non-dental additional services!