

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111),

STREETSIDE WITH MONUMENT SIGN AT MAJOR INTERSECTION! BEST AREA OF TORRANCE! MOSTLY FFS! SOME HMO/PPO/DENTICAL PRACTICE IS BEAUTIFUL!

PRACTICE SALE

LISTING #:	25 - 240	PRICE:	\$700,000	A/R'S:	Negotiable
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LOCATION:	Torrance	ESTABLISHED:	2000 / 2015	POPULATION:	Mixed Upper
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OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	9 - 6	Staff	9 - 6	Staff	9 - 5	CLOSED	CLOSED
Owner	9 - 6		9 - 6		9 - 5	CLOSED	CLOSED
Associates							
Other							

STAFF	POSITION	PAY	WILL STAY
Front	2	\$30 / \$30 per hour	Yes
Back	2	\$25 / \$32 per hour	Yes
Other	Billers (remote)	\$34 - 15-20 hours per week	Yes
Other			

PATIENTS	PATIENT AGE	5-10	3%	11-19	6%	20-49	51%	50-75+	40%
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Payment Type	Cash	65%	PPO	15%	HMO	5%	CAP	\$ 4,000	Dentical	15%
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Clinical	Hygiene	13%	C&B	30%	Endo	2%	Ortho	1%	OS	8%
	Restorative	38%	Prosth	4%	Implant	3%	Perio	1%		

Referred	3rds, some molar endo, most ortho,
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STATISTICS	Active Patients	1 yr:	790	2 yr:	360	New	2024:	320	YTD: 253, 8/30	Total: 11,201
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FINANCIALS	2022	2023	2024	\$809,874	YTD	\$479,652 - 8/30
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FACILITIES	Ops	6	X-rays	2	Pano	Digital	Laser	No
	Chairs	6	Sensors	1	Scanner	No	Mill	No
	Other	Intraoral camera, endo motor						

Size	2,100 sq ft	Rent	\$9,300 total	Term	2	Options	2 x 5
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COMPUTERS	Front	2	OPS	5	Other	3	OS	Windows 11
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SOFTWARE	Practice	Ascend	Imaging	Patient	Billing
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COMMENTS	Seller relocated this practice in 2015 to a larger, streetside location with great building signage & monumnet signage on major intersection! Fully equipped and in excellent condition. This practice is built to the long term & \$2M+ per year! Mostly credit card and financing. Parking is plentiful. Seller does no advertising and has steady base of referral patients and walk-in patients from the shopping center. This is a dream practice for anyone who wants to be in the South Bay!
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