## FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

## RETIRING SELLER! ORIGINAL OWNER! BUSY STRIP CENTER ON MAJOR STREET!

## **VERY CLEAN PRACTICE WITH GREAT RENT!**

|                       |            | •          |             |            | PRA          |             | CE SALE  |         |             |            |                    |                       |          |     |
|-----------------------|------------|------------|-------------|------------|--------------|-------------|----------|---------|-------------|------------|--------------------|-----------------------|----------|-----|
| LISTING #:            |            |            |             | PRICE:     | \$349,000    |             |          | A/R'S:  |             | Negotiable |                    |                       |          |     |
| LOCATION:             |            | Riverside  | ESTABI      |            | LISHED:      | 2002        |          |         | POPULATION: |            | Hispanic/Caucasian |                       | sian     |     |
| OFFICE HOURS          | MON        | IDAY       | TUES        | DAY        | WEDNE        | SDAY        | THUR     | SDAY    | FRI         | DAY        | SATU               | RDAY                  | SUNI     | DAY |
| Staff                 | Clo        | sed        | 9-          | 6          | 9-           | 6           | Clo      | sed     | 9           | -6         | Clo                | sed                   | Clos     | sed |
| Owner                 |            |            | 9-6         |            | 9-6          |             |          |         | 9-6         |            |                    |                       |          |     |
| Associate             |            |            |             |            | 1-2x         |             |          |         | 2x          |            |                    |                       |          |     |
|                       |            | I          |             |            |              |             |          |         |             |            |                    |                       |          |     |
| STAFF                 |            | POSITION   |             |            |              | PAY         |          |         |             |            | WILL STAY          |                       |          |     |
| Front                 |            | 1          |             |            |              | \$25        |          |         |             | ]          |                    | Y                     |          |     |
| Back                  |            | 2          |             |            |              | \$22 / \$23 |          |         |             | ]          |                    | Υ                     |          |     |
| Other                 |            | Associate  |             |            |              | \$800       |          |         |             | ]          |                    | N                     |          |     |
| Other                 |            |            |             |            | ] [          |             |          |         |             | ]          |                    |                       |          |     |
| PATIENTS              |            | PATIE      | ENT AGE     | 5-10       |              |             | 11-19    |         |             | 20-49      |                    |                       | 50-75+   |     |
| Payment Type          | Cash       | 22%        |             | PPO        | 8%           |             | НМО      | 0%      |             | CAP        | 0                  | ľ                     | Dentical | 70% |
| Clinical              | Hygiene    | 21%        |             | C&B        | 20%          |             | Endo     | 3%      |             | Ortho      | 1%                 |                       | os       | 5%  |
| Re                    | estorative | 43%        |             | Prosth     | 5%           |             | Implant  | 1%      |             | Perio      | 1%                 |                       |          |     |
| Referred              | Some end   | do, some e | extractions | , perio su | rgeries, ort | ho, some    | implants |         |             |            |                    |                       |          |     |
| STATISTICS            | Active     | Patients   | 1 yr:       | 849        | 2 yr:        | 1131        | New      | 2024:   | 260         | YTD:       | 201-10/27          | Total:                | 5846     |     |
| FINANCIALS            |            | 2022       | \$274,972   |            | 2023         | \$378,821   |          | 2024    | \$373,648   |            | YTD                | \$387,170 as of 10/27 |          |     |
| FACILITIES            | FACILITIES |            | 4           |            | X-rays       | 2           |          | СВСТ    | No          |            | Laser              | No                    |          |     |
|                       |            |            | 3           | 3          |              |             | 1        | Scanner | Medit i600  |            | Mill               | No                    | No       |     |
|                       |            | Other      |             |            |              |             |          |         |             |            |                    |                       |          |     |
|                       |            | Size       | 1,300 +/-   |            | Rent         | \$3,500     |          | Term    | 1           |            | Options            |                       |          |     |
|                       |            |            | 1           |            | OPS          | 3           |          | Other   |             |            | os                 | Win 11                |          |     |
| COMPUTERS             |            | Front      |             |            | L            |             |          |         |             |            |                    |                       | •        |     |
| COMPUTERS<br>SOFTWARE |            | Practice   | Practio     |            | Imaging      |             |          | Patient |             |            | Billing            |                       |          |     |

Seller built out in 2002 and now ready to retire! Practice looks almost new! Recent paint, chairs in excellent condition, new AC unit.

Steady new referral patients and walk-ins from busy strip center. Great parking and rent. Easy upside to double this practice in a very short time with the large base of patients. One of the best areas of Riverside next to Corona and Norco Hills!