## FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

## **RETIRING SELLER! BUSY RETAIL PLAZA!** LARGE PRACTICE WITH LOTS OF PATIENTS!

## \$5,000+ CAP! GREAT STAFF! PRACTICE SALE LISTING #: 25 - 440 PRICE: \$339,000 A/R'S: Negotiable ESTABLISHED: **LOCATION: POPULATION:** La Mesa (1980) 1996 Mixed **OFFICE HOURS** MONDAY TUESDAY WEDNESDAY **THURSDAY FRIDAY** SATURDAY **SUNDAY** Staff 10 - 4 10 - 4 10 - 4 Closed Closed Closed 10 - 4 10 - 4 10 - 4 10 - 4 Owner STAFF POSITION Front \$32 Y - 20 years \$21 / \$20 Back 2 Y - 5 years, 1 year Other Other **PATIENTS** PATIENT AGE 5-10 11-19 20-49 50-75+ PPO \$5,000 **Payment Type** Cash 51% 34% нмо CAP **Dentical** 0% Patient base 50% HMO **Clinical** Hygiene 23% C&B 30% 1% Ortho 0% os 1% Endo Restorative 40% **Prosth** 4% **Implant** 0% Perio 1% Referred Most endo, some OS, all ortho, all implants, most perio surgeries STATISTICS **Active Patients** 2024: YTD: 107-10/31 1 yr: 798 2 yr: 1025 New 112 **Total:** 10321 **FINANCIALS** 2022 2023 \$387,011 2024 \$398,177 YTD \$361,051 as of 10/31 **FACILITIES** СВСТ 6 Ops X-rays 4 No Laser No Chairs 4 Sensors 1, but uses film Scanner No Mill No Other **Options** 2,200 +/-Rent \$6,700 Term Size None COMPUTERS Front OPS 0 Other 0 os

SOFTWARE

MARKETING

COMMENTS Seller retiring after almost 30 years! Seller has been working easy, 24 hour per week schedule since Covid and still making 40%+! Refers many procedures. Would consider work back if Buyer wanted for 2 to 3 days per week for 12 to 24 months. Practice has very efficient format for volume dentistry. \$5,000+ monthly cap check. No DentiCal. Practice can double pretty quick for motivated dentist with expanded clinical offering. Landlord will write new lease. Retail center is very large and practice is located on end unit, next to street with high visibility.

Patient

Billing

EZ 2000

Like Open Dental

**Imaging** 

**Practice** 

None.