

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

BUSY DOWNTOWN LOCATION! STREETSIDE BUILDING WITH GREAT SIGNAGE! EXCELLENT PARKING!

PRACTICE SALE

LISTING #:	25 - 366	PRICE:	\$899,000	A/R'S:	Negotiable
LOCATION:	Ontario	ESTABLISHED:	(2012) 2018	POPULATION:	Hispanic

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	9 - 6	9 - 6	9 - 6	9 - 6	9 - 6		Closed
Owner	9 - 6	9 - 6 (wife)	9 - 6	9 - 6	9 - 6		Closed
Specialist						1x/mo OS	Closed

STAFF	POSITION	PAY	WILL STAY
Front	2	\$31 / \$27	Y
Back	3	\$23 / \$21 / \$18	Y
Other	OS + Anesthesiologist	OS - 50% MD - \$400/case	Y
Billing Service	3rd Party/\$1,950 per month/Nile Mgmt	Seller charges \$600 for IV	

PATIENTS		PATIENT AGE		5 - 10	3%	11 - 19	15%	20 - 49	44%	50 - 75+	38%
Payment Type	Cash	62%	PPO	8%	HMO	2%	CAP	\$2,000	Dental	28%	
	Clinical	Hygiene	9%	C&B	28%	Endo	15%	Ortho	0%	OS	5%
	Restorative	37%	Prosth	2%	Implant	4%	Perio	0%			

20 as of 10/31, Zimmer

Referred

STATISTICS	Active Patients	1 yr:	2 yr:	1488	New	2024:	655	YTD: 513-10/31	Total:	10,563
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FINANCIALS	2022	\$831,125	2023	\$1,039,632	2024	\$860,955	YTD	\$890,990 as of 12/17
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FACILITIES	Ops	6	X-rays	2 fixed, 1 portable	CBCT	Kavo	Laser	1 BLU Micro
	Chairs	6	Sensors	2	Scanner	Itero & Cerec AC	Mill	Cerec-MC-XL
	Other	Endo motor, Apex locator, Intraoral camera, Implant motor, surgical kit						

	Size	2,045 sq ft	Rent	\$5,929 total	Term	3	Options	1 x 5
COMPUTERS	Front	3	OPS	4	Other	2	OS	

SOFTWARE	Practice	EagleSoft	Imaging	EagleSoft	Patient	EagleSoft	Billing	DentalXchange
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MARKETING	Google PPC/SEO
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COMMENTS	Seller has built solid general practice in great area of Ontario. Downtown has revitalized over the past several years and is busier than ever! Solid new patient counts every month. Staff has been long-term in practice! Practice has the size to go to \$2M+ quick with more doctor says. Space available next door for expansion. Great staff. Seller would transition for Buyer.
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