

# FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

## STREETSIDE LOCATION! GREAT PARKING! SELLER RETIRING!

### REMODELED & EXCELLENT BASE OF PATIENTS!

#### PRACTICE SALE

<b>LISTING #:</b>	25 - 234	<b>PRICE:</b>	\$289,000	<b>A/R'S:</b>	Negotiable
<b>LOCATION:</b>	San Fernando	<b>ESTABLISHED:</b>	1999	<b>POPULATION:</b>	Hispanic

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	10 - 6	10 - 6	staff	staff	10 - 6	closed	closed
	10 - 6	10 - 6			10 - 6		

STAFF	POSITION	PAY	WILL STAY
Front	1	\$25	Y
Back	1 p/t DA		Y
Other			
Other			

PATIENTS	PATIENT AGE	5-10	11-19	20-49	50-75+					
Payment Type	Cash	20%	PPO	25%	HMO	0%	CAP	0	Dental	55%
Clinical	Hygiene	29%	C&B	20%	Endo	7%	Ortho	1%	OS	2%
Restorative	36%	Prosth	5%	Implant	0%	Perio	0%			

Referred Some endo, os, perio surgeries, implants, ortho

<b>STATISTICS</b>	Active Patients	1 yr:	2 yr:	637	New	2024:	124	YTD:	60-10/13	Total:
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<b>FINANCIALS</b>	2023	\$288,295	2024	\$294,934	2025	\$304,059	YTD	Pending 2026
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<b>FACILITIES</b>	Ops	3	X-rays	1	CBCT	no	Laser	no
	Chairs	3	Sensors	2	Scanner	no	Mill	no
	Other							

Size	1,200 +/-	Rent	\$3,600 total	Term	5	Options	1 or 2 x 5
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<b>COMPUTERS</b>	Front	1	OPS	2	Other		OS	Windows 11
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<b>SOFTWARE</b>	Practice	Easy 2000	Imaging		Patient		Billing	Electronic
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<b>MARKETING</b>	None.
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<b>COMMENTS</b>	Seller retiring after 27 years! Nice, well-kept practice in downtown San Fernando! Plentiful parking. Streetside location with signage. Steady new referral patients with little to no advertising. Practice has 2 year old computers, new paint and floors. Long term staff will stay! Easy practice to grow right away! Medical clinic next door generates foot traffic. Seller refers any procedures!
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