

# FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

## BUSY RETAIL ON SUNSET BLVD! CONSTANT NEW PATIENTS!

### MOSTLY PPO/FFS!

#### PRACTICE SALE

<b>LISTING #:</b>	26 - 220	<b>PRICE:</b>	\$599,000	<b>A/R'S:</b>	Negotiable
<b>LOCATION:</b>	Los Angeles	<b>ESTABLISHED:</b>	2003 / 2018	<b>POPULATION:</b>	Caucasian/Hispanic

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	9 - 6	9 - 6	Closed	9 - 6	9 - 6	Closed	Closed
Owner	9 - 6	9 - 6		9 - 6	9 - 6		

STAFF	POSITION	PAY	WILL STAY
Front	1+1	\$30 / wife	Y / Transition
Back	1	\$25 / hr	Y

PATIENTS		PATIENT AGE		5-10		11-19		20-49		50-75+	
Payment Type	Cash	58%	PPO	27%	HMO	0%	CAP		Dental	15%	
	Clinical	Hygiene	9%	C&B	46%	Endo	6%	Ortho	0%	OS	3%
	Restorative	31%	Prosth	1%	Implant	3%	Perio	1%			
					Neodent	17 units					
Referred	Ortho, gum surgeries, retreats, 3rds, pedo										

STATISTICS	Active Patients	1 yr:	477	2 yr:	832	New	2025	248	YTD:		Total:	6493
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FINANCIALS	2023	\$638,505	2024	\$684,770	2025	\$657,920	YTD	Pending 2026
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FACILITIES	Ops	4	X-rays	Digital	CBCT	No	Laser	No
	Chairs	4	Sensors	1	Scanner	PrimeScan	Mill	No
	Other	Endo motor,						

	Size	1,400 sq ft	Rent	\$10,485 total	Term	4	Options	none
COMPUTERS	Front	1	OPS	4	Other	1	OS	Win 11

SOFTWARE	Practice	Dentrix	Imaging	Dexis	Patient		Billing	
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MARKETING	ZocDoc, walk-ins
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COMMENTS	Constant walk-in and new patients in this streetside retail location. Mostly crowns and some veneers. (\$1200 to \$1500). Seller places limited implants. Practice can be \$1M+ on 5 days. Seller does not want to produce dentistry on a daily basis and going to shift to management and limited implant placement. Would stay if buyer needed him for implants. Computers, dental units and PrimeScan are newer. AC replaced in 2024. Practice looks great and ready for full-time dentist! There is room to add one more operatory if buyer wanted. Great on-line reviews!
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