

# FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

## BUSY RETAIL LOCATION!

100% FFS!

## COSMETIC PRACTICE!

### PRACTICE SALE

<b>LISTING #:</b>	26 - 238	<b>PRICE:</b>	\$499,000	<b>A/R'S:</b>	None
<b>LOCATION:</b>	Van Nuys	<b>ESTABLISHED:</b>	Jul-05	<b>POPULATION:</b>	Hispanic

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	9 - 6	9 - 6	9 - 6	9 - 6	9 - 6	Closed	Closed
Owner	9 - 6	9 - 6	9 - 6	1 - 5	1 - 5		

STAFF	POSITION	PAY	WILL STAY
Front	1	\$27	Y
Back	1 + 1	\$24 - 5 days / \$19 - 3 days	Y
Other			
Other			

PATIENTS		PATIENT AGE		5-10		11-19		20-49		50-75+	
Payment Type	Cash	95%	PPO	5%	HMO	0%	CAP	\$0	Dental	0%	
	Clinical	Hygiene	6%	C&B	35%	Endo	3%	Ortho	10%	OS	9%
	Restorative	12%	Prosth	5%	Implant	15%	Perio	5%			

70 units, SGS

Referred Perio surgeries, some OS, pedo, retreats

STATISTICS	Active Patients	1 yr:	2 yr:	750	New	2025	190	YTD:	Total:
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FINANCIALS	2023	\$428,567	2024	\$548,518	2025	\$595,799	YTD	Pending 26
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FACILITIES	Ops	3	X-rays	Digital	CBCT	No	Laser	Yes
	Chairs	3	Sensors	1	Scanner	Lab supplied	Mill	No
	Other	Endo motor, implant motor, electric handpiece motors						

	Size	1,000 sq ft	Rent	\$4,600 total	Term	3+	Options	1 x 5
COMPUTERS	Front	1	OPS	3	Other	1	OS	11

SOFTWARE	Practice	Open Dental	Imaging		Patient		Billing	
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MARKETING	Website, referrals, social media							
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COMMENTS	Seller started scratch practice in 2017 and has been FFS entire time. Has daily walk-ins for DentiCal! Excellent base of patients and referral patients. Long term staff will stay. Seller needs to leave country intermittently to handle family business. Will finish pending treatment and be available for transition. Nice, paperless, practice!							
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