

FIRST CHOICE PRACTICE SALES, INC.

California Corporation (01916111)

JUST REMODELED!

**MOSTLY DENTICAL! ROOM TO EXPAND TO 20+ OPS!
BUILDING AVAILABLE!**

SELLER FINANCING AVAILABLE ON PRACTICE!

LISTING # 25 - 380 **PRICE:** \$519,000 Practice **A/R'S:** Negotiable

LOCATION: San Bernardino **Est.** (2013) 2022 **POPULATION:** Mixed

DESCRIPTION: # of Ops: 13 **# Not Plumbed:** **Sq. Ft.** 4,000

Lease <u>X</u>	Own	Option/Renew	New	Yrs. Remain	New	\$/Month	\$5,000 or mortgage!
Office Hours	M	T	W	TH	FR	SAT	SUN
	10 - 6	Staff	10 - 6	Staff	10 - 6	Closed	Closed

STAFF	Front: <u>1</u>	Salary: <u>\$32</u>	Will Stay <u>Yes</u>
	Back: <u>2</u>	Salary: <u>\$24 / \$22</u>	Will Stay <u>Yes</u>
	Associate: <u>1</u>	Salary: <u>\$800</u>	Will Stay <u>Negotiable</u>

PATIENT PROFILE:

% Group	5-10 Yrs: <u> </u>	11-19 Yrs: <u> </u>	20-49 Yrs: <u> </u>	50-75+: <u> </u>
% Reimb	Cash <u>17%</u>	Idemn <u> </u>	PPO <u>37%</u>	Plans <u> </u>
	Medical <u>46%</u>	Cap <u>0%</u>	Avg. Cap <u>\$0</u>	
% Revenue	Restorative <u>42%</u>	Crown & Bridge <u>22%</u>	Endo <u>13%</u>	Perio <u>18%</u>
	Oral Surgery <u>3%</u>	Prosthetics <u>2%</u>	Ortho <u>0%</u>	Implants <u>0%</u>

Procedures referred out: Some endo, retreats, 3rds, ortho, implants, some pedo

PRACTICE STATS: *(Need to verify with Buyer Audit) (approx)

# Active Charts	<u>1,223</u>	# of Recalls per month*	<u> </u>
# of New Patients per month*	<u>45+</u>	Total # of New Patients YTD*	<u>560 in 2024</u>

Any one referral source account for more than 10% of practice revenue? Yes No

Does practice employ a hygienist? NO **Number of days** **% of Gross**

FINANCIAL: (Need to verify with Tax Returns and Financial Information by Seller)

2022 \$106,606 - 4 months **2023** \$548,669 **2024** \$776,909 **Current YTD** \$643,277 as of 9/30

EQUIPMENT:

# Chairs	<u>8</u>	Hygiene	<u> </u>	Avg. Age	<u> </u>	Newer
# X-Rays	<u>3 digital</u>	Pano	<u>Space</u>	Other	<u> </u>	

Special Equip owned: **Laser** No **Intraoral Camera** Yes **Other**

Is the practice computerized? **Yes** **Type of Software:** Easy Dental

COMMENTS: 100% associate run. Building available. Has long term, medical clinic tenant at \$26,000 per month. Additional 4,500 sq available for rental or dental practice expansion. Recent history of \$1.8M in this practice. On its way back! Plenty of parking and practice was just remodeled! Total buildings (2) are 20,624 sq ft on a 53,579 sq ft lot.

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a California Corporation (01916111)

REGISTRATION AGREEMENT – CONFIDENTIALITY

IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525

In consideration of **FIRST CHOICE PRACTICE SALES INC.**, hereinafter called **FIRST CHOICE**, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. **I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.**

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from date hereof, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$12,500, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

NO AGENCY RELATIONSHIP IS CREATED BY SIGNING THIS AGREEMENT.

Listing No. 25 – 380

Location San Bernardino

Accepted and Agreed to:

Signature

Print Name

Date

Address

City Zip

Phone (Circle One: Mobile/Home/Business)

E-mail Address

Agent

Print Name

Date

P. O. Box 8445
Newport Beach, CA 92660
(949) 548-4559

Any additions or deletions to this page other than information we have requested will void your request and we will not provide any additional information. Thank you.

PLEASE FAX BACK TO: 949 548-0525

Phone: (949) 548-4559 • Fax: (949) 548-0525 • www.firstchoicedds.com
ALL INFORMATION PROVIDED SUBJECT TO BUYER VERIFICATION – BROKER MAKES NO WARRANTIES