FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

MASSIVE SPECIALTY PRACTICE!

PRICE INCLUDES 5 OP, $2.65M+ PRACTICE IN INDIO!

HUNDREDS OF NEW PATIENTS PER MONTH!

ALL SPECIALTIES! EXPANDING INTO FULL ARCH & LAB WORK!

PRACTICE SALE

LISTING #:	25 - 350	**PRICE:**	$4,500,000	**A/R'S:**	Negotiable
LOCATION:	Inland Empire	**ESTABLISHED:**		**POPULATION:**	Mixed

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	9 - 6	9 - 6	9 - 6	9 - 6	9 - 6	Closed	Closed
Doctors	9 - 6	9 - 6	9 - 6	9 - 6	9 - 6	Closed	Closed
Associates	GP - 8x/wk	Endo - 5x per wk	Perio - 1x/wk	OS - 1x/wk	Ortho - 1x/wk	Pedo - 1x/wk	
Hygiene	3x per week						

STAFF	POSITION	PAY	WILL STAY
Front			Y
Back			Y
Associates			Y
Hygienists			

PATIENTS	PATIENT AGE	5-10	11-19	20-49	50-75+

Payment Type	Cash	24%	PPO	4%	HMO	0%	CAP	$0	Dentical	72%
	+$25K/mo									
Clinical	Hygiene	8%	C&B	14%	Endo	19%	Ortho	11%	OS	12%
							15-20 starts per month			
	Restorative	24%	Prosth	2%	Implant	9%	Perio	1%		
					178 in 2024					
Referred										

STATISTICS	Active Patients	1 yr: 14,350	2 yr: 24,598	New	2024: 9,118	YTD: 6,382	Total: 48,715
						as of 9/30	

FINANCIALS	2022	$5,488,853	2023	$6,249,217	2024	$6,712,590	YTD	$3,740,485 as of 6/30

FACILITIES								
	Ops	20 + 3	X-rays	8	CBCT	Yes - 3	Laser	Soft Tissue
	Chairs	20 + 3	Sensors	Yes	Scanner	Yes	Mill	Yes
	Other							
	Size	7,500+1,500	Rent	$15,000	Term	New	Options	New
COMPUTERS	Front		OPS		Other		OS	
SOFTWARE	Practice	Practice Web	Imaging		Patient	Custom AI	Billing	DSL Exchange

MARKETING Website, Digital Billboard, referrals, recall

COMMENTS Sellers created a large, specialty dental practice that has no end in sight! Constant demand for all specialties. Many referrals from local dentists and FQHC's. Hygiene and specialty most days plus one to two general dentists. Sellers are now opening a brand new, full arch division with 3 milling units and 3 surgical rooms. Pedo, ortho are growing from non-referred sources. Practice is poised to grow past $10,000,000! Sellers started from scratch 10+ years ago and are tired from commute to manage. So many different opportunities here for every aspect of dentistry as well as non-dental additional services!

Phone: (949) 548-4559 • Fax: (949) 548-0525 • www.firstchoicedds.com

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