

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

**100% ASSOCIATE RUN! NO REFERRING DENTISTS!
ALL REFERRED PATIENTS FROM PATIENTS!**

85% CASH & 15% PPO!

ORTHO PRACTICE SALE

LISTING #:	26 - 264	PRICE:	\$550,000	A/R'S:	Included
LOCATION:	Los Angeles	ESTABLISHED:	2015	POPULATION:	Mixed

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	9 - 5	9 - 5	Closed	9 - 5	9 - 5	8:30-1:30	Closed
Ortho					9 - 5	8:30-1:30	
GP Associate					9 - 5	8:30-1:30	

STAFF	POSITION	PAY	WILL STAY
Front	1	\$30 / hr	Y
Back	3	\$30/\$30/\$40 / hr	Y
Other	Ortho	\$1,000 / day	Y
Other	GP	\$700 / day	Y

PATIENTS	PATIENT AGE		5-10	11-19	20-49	50-75+				
Payment Type	Cash	84%	PPO	16%	HMO	0%	CAP	0	Dental	0%
Clinical	Hygiene	1%	C&B	1%	Endo	0%	Ortho	94%	OS	1%
Restorative	1%	Prosth	0%	Implant	1%	Perio	1%			

Referred

STATISTICS	Active Patients	1 yr:	2 yr:	Starts	2025	179	YTD:	63-3/5	Total:
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In treatment: 330 currently

FINANCIALS	2023	\$764,956	2024	\$714,412	2025	\$659,002	YTD	\$78,158 as of 2/28
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FACILITIES	Ops	7	X-rays	1 Portable	Pano	Digital / ceph	Laser	No
Chairs	7	Sensors	1	Scanner	Itero	Mill	No	
Other								

Size	1,800 +/-	Rent	\$9,500 FG	Term	2	Options	1 x 5
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COMPUTERS	Front	OPS	Other	OS
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SOFTWARE	Practice	Cloud 9	Imaging	Patient	Billing
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MARKETING	Social Media, referral
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COMMENTS Seller has built an incredible cash machine! Great social media marketing and all patient to patient referrals. Cases range from \$4,000 to \$6,000 for both wire and aligners. Staff can band, deband, change wires, everything! Constant new referral patients. The other secret, most of these patients do not have dentists! Add a full-time GP to this practice and GET READY TO RETIRE ASAP!