

# FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

## CORNER LOCATION WITH GREAT SIGNAGE! ALL PPO!

### 2 HYGIENE DAYS! OS 1-2X PER MONTH!

#### PRACTICE SALE

<b>LISTING #:</b>	26 - 520	<b>PRICE:</b>	\$719,000	<b>A/R'S:</b>	Negotiable
<b>LOCATION:</b>	Orange	<b>ESTABLISHED:</b>	(2014) 2024	<b>POPULATION:</b>	Mixed

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	8 - 5	Closed	9 - 6	Closed	9 - 6	1x/mo	Closed
Owners	8 - 5		9 - 6		9 - 6		
Hygienists			9 - 6		8 - 5		

STAFF	POSITION	PAY	WILL STAY
Front	2	\$25 / \$22	Y
Back	1 FT 1 PT	\$26 / \$25	Y
Other	OS	50% Adjusted Production, 100% Sedation	Y
Other	Hygiene	\$55/hr	

PATIENTS	PATIENT AGE	5-10	11-19	20-49	50-75+					
Payment Type	Cash	40%	PPO	60%	HMO	0%	CAP	\$0	Dental	0%
Clinical	Hygiene	12%	C&B	24%	Endo	2%	Ortho	3%	OS	5%
Restorative	41%	Prosth	2%	Implant	8%	Perio	3%	<i>5 cases left, phasing out by June</i>		
Referred	Pedo, some endo, <i>46 in 2025, Megagen/Hiossen</i>									

STATISTICS	Active Patients	1 yr:	2 yr:	980	New	2025	134	YTD:	Total:
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FINANCIALS	2023	\$798,609	2024	\$752,358	2025	\$749,476	YTD	\$98,911 as of 2/28
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FACILITIES	Ops	10	X-rays	3	CBCT	CS9000 w/ceph	Laser	Soft Tissue
Chairs	10	Sensors	3	Scanner	Itero	Mill	No	
Other								

COMPUTERS	Size	3,000 +/-	Rent	\$8,200	Term	4+	Options	1x5
Front		OPS		Other		OS		

SOFTWARE	Practice	Open Dental	Imaging	CareStream	Patient	Flex	Billing
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MARKETING	
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**COMMENTS** Sellers primary practice in the IE has doubled in revenue and they have do not have the time to grow this office as planned. New vacuum and compressor. Location is on major street with lot of signage and parking. Office is in excellent condition and built for volume dentistry! Sellers have done all the hardwork cleaning up the office, hiring new staff and ready for a new dentist to grow this all PPO practice!