

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

CORNER LOCATION!

PART-TIME PRACTICE COLLECTING \$800K!

GREAT AREA FOR DENTISTRY!

45%+ NET WITH LOW RENT!!

LISTING # 25 - 224 PRICE: \$750,000 A/R'S: Negotiable
LOCATION: North Hollywood Est. (2005) 2017 POPULATION: Hispanic/Caucasian

DESCRIPTION: # of Ops: 5 # Not Plumbed: Sq. Ft. 1,900 sq ft +/-

Table with columns: Lease (X), Own, Option/Renew (1 x 5), Yrs. Remain (5), \$/Month (\$6,750 total), Office Hours (M, T, W, TH, FR, SAT, SUN) with specific hours listed.

STAFF Front: 2 + 1 remote\* Salary: \$27 / \$25 / \$32\* Will Stay Y
Back: 2 Salary: \$22 / \$30 Will Stay Y
Other: OS Salary: \$1,000 / 50%\* Will Stay Y

PATIENT PROFILE:

% Group 5-10 Yrs: 11-19 Yrs: 20-49 Yrs: 50-75+:
% Reimb Cash 22% Idemn PPO 31% Plans
Medical 47% Cap 0% Avg. Cap \$0
%Revenue Restorative 41% Crown & Bridge 24% Endo 7% Perio 12%
Oral Surgery 5% Prosthetics 1% Ortho 8% (12) Implant 2% (25)

Procedures referred out: Straight Wire / Perio Surgeries

PRACTICE STATS: \*(Need to verify with Buyer Audit) (approx)

# Active Charts 1,180 # of Recalls per month\*
# of New Patients per month\* 20 - 25 Total # of New Patients YTD\* 270 in 24, 94 ytd 5/21
Any one referral source account for more than 10% of practice revenue? Yes No
Does practice employ a hygienist? NO Number of days % of Gross 16%

FINANCIAL: (Need to verify with Tax Returns and Financial Information by Seller)

2023 \$766,133 2024 \$801,331 2025 \$745,054 Current YTD Pending

EQUIPMENT:

# Chairs 5 Hygiene Avg. Age Mixed
# X-Rays 3 (3 sensors) CBCT YES Other Endo Motor

Special Equip owned: Laser Soft Tissue Intraoral Camera Yes Other

Is the practice computerized? Yes Type of Software: Dentrix Ascend

COMMENTS: Seller relocating the Thousand Oaks are due to kids and school. Practice has great base of patients with minimal advertising. Seller has worked 3 days per week on average and has built a very nice, steadily growing practice. 5+ days per week takes this practice to big \$\$\$!!

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## REGISTRATION AGREEMENT – CONFIDENTIALITY

**IMPORTANT: Please fax back this form to obtain the office location and financial data @ 949-548-0525**

In consideration of **FIRST CHOICE PRACTICE SALES INC.**, hereinafter called **FIRST CHOICE**, supplying me with confidential information concerning the following businesses, or any other businesses to which you may otherwise introduce me, I agree to use such confidential information obtained only for purposes of evaluation to purchase. I further agree not to divulge such information to others, except to secure professional advice. **I further agree not to directly contact the owner, employees, landlord, suppliers or disturb any business relationship which includes requesting a position as an associate or asking for permission to visit the practice during practice hours of the seller without first obtaining seller's permission through FIRST CHOICE PRACTICE SALES, INC.**

Should I, or anyone to whom I have introduced those confidential business listings that you previously presented to me, purchase or acquire an interest in any of those businesses, I agree to conduct all negotiations through your office. I further understand that the seller will be responsible for the payment of the commission to **FIRST CHOICE PRACTICE SALES**. I further understand and agree that if I should purchase all or any portion, lease, become an associate of or come into possession of the business through direct negotiations with the seller and without **FIRST CHOICE's** involvement, within one year from the expiration of the listing agreement, then a commission is due **FIRST CHOICE** and I will assume responsibility for the payment of that commission.

The commission referred to above is ten percent (10%) of the total purchase price or \$15,000, whichever is greater. Should any controversy arise as a result of this agreement, **FIRST CHOICE** and I hereby agree to have the matter settled by and under the rules of the American Arbitration Association without the necessity of a court order. All rights of discovery allowed by law may be used and the prevailing party shall be entitled to actual attorney fees and costs. Any decision shall be final and binding upon myself and **FIRST CHOICE**.

### **NO AGENCY RELATIONSHIP IS CREATED BY SIGNING THIS AGREEMENT.**

Listing No. 25 - 224

Location North Hollywood

Accepted and Agreed to:

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Agent

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

\_\_\_\_\_  
Address

17821 17<sup>th</sup> Street, Suite 180  
Tustin, CA 92780  
(949) 548-4559

\_\_\_\_\_  
City

\_\_\_\_\_  
Zip

\_\_\_\_\_  
Phone (Circle One: Mobile/Home/Business)

\_\_\_\_\_  
E-mail Address

Any additions or deletions to this page other than information we have requested will void your request and we will not provide any additional information. Thank you.

**PLEASE FAX BACK TO: 949 548-0525**

Phone: (949) 548-4559 ● Fax: (949) 548-0525 ● [www.firstchoicedds.com](http://www.firstchoicedds.com)

**ALL INFORMATION PROVIDED SUBJECT TO BUYER VERIFICATION – BROKER MAKES NO WARRANTIES**