

FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

**LARGE RETAIL CENTER! 50% NET ON 4 DAYS!
2,000 APARTMENTS BEING BUILT ACROSS STREET!**

EQUIPMENT VERY NEW! SELLER HAS MEDICAL ISSUES!

PRACTICE SALE

LISTING #:	26 - 335	PRICE:	\$549,000 OBO	A/R'S:	Negotiable
LOCATION:	San Bernardino	ESTABLISHED:	(1997) 2008	POPULATION:	Hispanic

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	9 - 6	9 - 6	9 - 6	9 - 6	9 - 6	9 - 1	Closed
Owner					9 - 6	9 - 1	
Associate		9 - 6	9 - 6				

STAFF	POSITION	PAY	WILL STAY
Front	2	MGR - \$30, Receptionist - \$20(4)	Y
Back	3	\$20 / \$17 / \$18 (Fri/Sat only)	Y
Other	Associate	\$800 / day	Y
Other			

PATIENTS	PATIENT AGE		5-10	11-19	20-49	50-75+				
Payment Type	Cash	32%	PPO	12%	HMO	6%	CAP	\$3,300	Dental	50%
Clinical	Hygiene	19%	C&B	25%	Endo	2%	Ortho	5%	OS	8%
	Restorative	35%	Prosth	3%	Implant	1%	Perio	2%		
										2 units 2025
Referred	Gum surgeries, retreats, some XB's, retreats									

STATISTICS	Active Patients	1 yr:	1075	2 yr:	1667	New	2025	460	YTD:	66-2/28	Total:
------------	-----------------	-------	------	-------	------	-----	------	-----	------	---------	--------

FINANCIALS	2023	\$814,386	2024	\$773,225	2025	\$714,792	YTD	Pending 2026

FACILITIES	Ops	4	X-rays	2	CBCT	w/ceph	Laser	No
	Chairs	4	Sensors	2	Scanner	no	Mill	No
	Other	Endo motor, apex locator, intra oral camera						

	Size	1,500 sq ft +/-	Rent	\$3,100 total	Term	1+	Options	No
COMPUTERS	Front		OPS		Other		OS	

SOFTWARE	Practice	Dentio	Imaging	Dentio	Patient	Billing
----------	----------	--------	---------	--------	---------	---------

MARKETING	None, referral and walk-in
-----------	----------------------------

COMMENTS Seller has worked 2 practices for many years and has been having progressively worse back issues over the past few years and needs to slow down. Has been a 4 day per week practice for many years between himself and associate. No marketing, many walk-ins and referrals. In past 5 years has updated/replaced the dental units, computers and AC unit. Long time staff will stay.