

# FIRST CHOICE PRACTICE SALES, INC.

a California Corporation (01916111)

## SELLER RETIRING AFTER 30 YEARS!

**ALL PPO! 3 HYGIENE DAYS! ALL RESTORATIVE DENTISTRY!**

**LITTLE MARKETING! GREAT RECALL! LOW RENT!**

### PRACTICE SALE

<b>LISTING #:</b>	26 - 374	<b>PRICE:</b>	\$439,000	<b>A/R'S:</b>	Negotiable
<b>LOCATION:</b>	Redlands	<b>ESTABLISHED:</b>	(1970) 1998	<b>POPULATION:</b>	Mixed

OFFICE HOURS	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
Staff	9-6	9-6	9-6	9-6	9-1	Closed	Closed
Owner		9-6	9-6	9-6	9-1		
Hygienist		9-6	9-6	9-6			

STAFF	POSITION	PAY	WILL STAY
Front	2	\$5,860 / mo , \$21.50 + 1% collections	Y
Back	1	\$21	Y
Other	Hygienist	\$425 / day	Y
Other			

PATIENTS	PATIENT AGE	5-10	6%	11-19	16%	20-49	48%	50-75+	30%	
Payment Type	Cash	32%	PPO	68%	HMO	0%	CAP	0	Dental	0%
			<i>\$150K Delta Premier</i>							
Clinical	Hygiene	33%	C&B	27%	Endo	1%	Ortho	0%	OS	2%
	Restorative	34%	Prosth	3%	Implant	0%	Perio	0%		

Referred Endo, gum surgeries, implants, ortho, 3rds, most XB's

STATISTICS	Active Patients	1 yr:	674	2 yr:	994	New	2025	211	YTD:	53-3/13	Total:	7389
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FINANCIALS	2023	\$553,750	2024	\$527,950	2025	\$525,652	YTD	\$92,827 as of 2/28
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FACILITIES	Ops	4	X-rays	4	CBCT	No	Laser	No
	Chairs	4	Sensors	2	Scanner	No	Mill	No
	Other							

Size	1,720 sq ft +/-	Rent	\$3,300	Term	1+	Options	2 x 5
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COMPUTERS	Front	OPS	Other	OS
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SOFTWARE	Practice	EagleSoft	Imaging	EagleSoft	Patient	Billing
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MARKETING	Website SEO
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**COMMENTS** Seller has run an excellent, private PPO practice for 30 years and retiring! Would work back one to two days per week if buyer wanted. Solid hygiene and recall. Refers many procedures. Great practice for all dentists. Newer dental units, low rent and steady revenue for the past few years. 90%+ hygiene, C&B, Restorative! Cash fees: \$1,200 crowns, \$2,100 implant crowns/abutment, \$255/quap SRP's.